

# Germany Select

## Schnellste Schiffsverbindung

Omni offers a weekly LCL consolidation program for our customers who import from Germany and surrounding European countries. The goal of the program is to enhance our service offering to our clients and to increase their profits by controlling cost. Our containers go directly from Germany to our Omni Pittsburgh CFS facility, and through utilization of our linehaul network, we offer a reduced transit time for ocean shipments delivering to the United States and Mexico.

### Germany Select solution includes:

- Weekly Service
- Better Handling
- Complete Visibility
- Cutoff Friday, load Monday, sail Wednesday
- Ocean Transit Time Average 18 Days to Omni PIT
- Controlled Costs in Omni Bonded Linehaul
- Eliminated Congestion Concerns

### Transit Advantage to Key Markets:

	Market	Omni	Transit Advantage
Dallas	31	24	7
Houston	35	25	10
San Francisco	35	26	9
Phoenix	40	24	16
Los Angeles	34	25	9



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### Challenge:

A high tech German-based manufacturer struggled with long lead times, and as a result of that, nearly 100% of all of their inbound US cargo moved via air freight. They had limited shipment visibility, high delivery cost, and struggled to maintain satisfactory inventory levels in US logistics facilities.

### Key Facts & Figures:

- Implemented Germany Select solution
- Reduced air freight by 85%+
- Reduced annual spend by over 35%
- Improved transit times by 10.2 days to major markets
- Claims ratio is less than .005%
- Eliminated damage handling goods door-to-door
- Increased visibility

### Key Facts & Figures:

- 15-20 tons of air freight per week
- Inconsistent transit time
- 8,000+ SKU's
- 90% on-time performance
- Damage issues